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WHY WASTE TIME AND MONEY REMOVING HARDBANDING?

Duraband® NC is Crack-Free and 100% Re-Buildable. It can easily be <u>re-applied over</u> itself (and most competitive products) without having to remove the previous hardband. Why spend extra money and waste valuable time by using unstable, cheap products that will most likely require removal at some time for a successful re-application. Save yourself the headaches and get it **right the first time with Duraband!**

WHY START WITH DURABAND®NC?

Applying lower quality, cheap hardbanding products cost pipe owners valuable time, money and unneccesary removal stresses on your drill pipe. Initial application with Duraband and making sure that your customers re-apply Duraband eliminates removal, and with over 250 certified applicators worldwide and multiple warehouses you never have to worry about an applicator not having Duraband. Here are reasons why you should start with Duraband on your new pipe:

- 1. It's Casing Friendly and Crack-Free.
- 2. It's 100% re-buildable without removal.
 - 3. It can be applied in multiple layers without cracking.
- 4. Our CoolBanding® re-application process can be used to protect your IPC.
- 5. Postle applicators are individually trained and certified.
 - 6. Unmatched global technical support.



Winter is coming quickly. Be sure to adjust your preheat temperatures to compensate for the cold weather. When temperatures drop it's extremely important to

finish your hardbanding application with an interpass temperature of 800°F (427°C) and cover immediately with a Postle HB Insulator or cooling can. Cold pipe draws the heat from the hardbanded area very quickly and can result in high HAZ hardnesses. Finishing with an interpass of 800°F (427°C) and slow cooling properly will greatly reduce the chance of dangerously elevated HAZ hardness numbers.

Do you have enough <u>HB</u>
<u>Insulators</u>? Now is the best time to get either our HB
Insulator Bag (closed end)





or Wrap (open ends) and be prepared before the cold weather hits.

Attention applicators....your customers are paying closer attention to your application process! We received reports this past week from pipe owners that a few applicators applying Duraband were not wrapping tool joints when done. In both cases we were notified by the pipe owner and immediately contacted the applicators to get them back on track. There is no good time or excuse for not covering completed hardbanding immediatley after it's removed from the hardbanding unit. It doesn't matter how hot it may be outside, all completed hardbands must be wrapped. Keep in mind that draping a blanket over tool joints is NOT acceptable. Let's get it right and avoid serious consequences in the future.